

EXECUTIVE SUMMARY

Direct Negotiation Agreement FY20-088 - Virtual Instruction Program

Introduction

Responsible: Procurement & Warehousing Services (PWS)

This request is to approve the Agreement between The School Board of Broward County, Florida (SBBC), and K12 Florida, LLC for one (1) year, commencing August 1, 2019 through July 31, 2020. K12 Florida, LLC, is used by Broward Virtual School to provide full and part-time programs for students in all grades.

Goods/Services Description

Responsible: Innovative Learning

This virtual instruction program option offers curriculum, instructional services, parent training, and technical support to the District. The proposed agreement keeps the District in compliance with Florida Statute 1002.455, which requires public school districts to offer K12 virtual instruction programs to public school students. The District has partnered with K12 Florida, LLC, an approved Florida Department of Education virtual instruction provider, since 2009.

Procurement Method

Responsible: PWS

Pursuant to the Department of Education, Rule 6A-1.012, 11(b), Florida Administrative Code as authorized by Section 1010.04(4)(a), Florida Statutes, and School Board Policy 3320, Section II, G, the requirement for requesting competitive solicitation for commodities or contractual services from three (3) or more sources is hereby waived as for the SBBC's purchase of educational services.

Financial Impact

The total spending authority requested is \$400,000. The funding source for this project is Broward Virtual School's operating budget. Expenditures for this Agreement are directly associated with student enrollment. Enrollments are Full-Time Equivalency eligible on a per-pupil basis. The total spending authority requested is not to exceed \$400,000 for the school year 2019-2020 as detailed below:

| | |
|---|-----------|
| Estimated Full-time Students (range 75- 93) | 93 |
| Cost per student | x \$4,295 |
| Estimated Total Cost | \$399,435 |

Estimated Total Cost (Rounded) \$400,000

- The previous agreement 58-020E started on August 9, 2017 through June 30, 2019 with an approved spending authority of \$976,000.
- The decreased spending authority requested is based on the reduced contract term from two (2) years to one (1) year.

The financial impact amount represents an estimated contract value; however, the amount authorized will not exceed the contract award amount.